

Sales Manager (m / f) - Plant Engineering / Automation Technology (full time)

About us

The company SEAP Automation GmbH is an innovative partner in the development of automated conveyor systems and production plants according to the latest standards.

In cooperation with national and international companies, we are represented in various industries. Our success in the areas in the airport technology and automotive industry as well as in the environmental and storage technology is based on our more than 25 years of experience. As a leading supplier in the development of the latest automation systems, we design customer-specific automation processes for new plants and find individual solutions for expanding or supplementing existing plants.

As a dynamic owner-managed company, our engineers work flexibly and on the highest technical level.

Your Tasks

- Development of the existing sales department
- Supporting and expanding existing customer relationships as well as winning new projects and customers
- Customer visits on site
- Quotation for each project request / from technical admission to practical implementation
- Creation and implementation of the company presentation for the customer / trade fairs
- Price and contract negotiations
- Project calculations (time and costs), preparation and generation of further offers
- Technical coordination internal and external
- Active participation in project execution

Your Profile

- University degree in electrical engineering or business studies with a technical background
- Several years of experience in technical sales (mechanical and plant engineering)
- Experience in project-related work
- Strong sales affinity / team orientation
- Strong in communication, negotiating skills and intercultural competence
- Knowledge of industry-specific guidelines and standards
- Independent and solution-oriented working methods, organizational talent
- Good English skills

We offer

- Modern and future-oriented company
- Exciting and challenging projects (national and international)
- Flat hierarchy and short decision paths
- Long-term perspectives with further education opportunities
- Performance-oriented salary

Do you want to be part of the future? Then apply now!

E-Mail to: i.pajonk@seap-automation.com